NEW COURSE!

# PROSPECTUS

## Investment Committee ESG Programme

Strategic, challenging, self-reflection for investment decision-makers

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# INTRODUCTION

Good decision-making is critical for the long term success of investment portfolios and assets. Increasingly, these decisions need to be informed by the ESG risks, opportunities and impacts of the investment or transaction in question.

Hillbreak's IC ESG Programme is an opportunity for those in investment decision-making roles to come together to ensure they have a good understanding of material ESG issues and the ways in which they may impact on risk and performance. It also helps them to spot any material gaps in the information presented to them.

Emulating the format of IC meetings – and with expert insight, facilitation and challenge provided by Hillbreak – these customised, scenario-based sessions provide the opportunity for ICs to explore the implications of ESG factors and how to address them in a strategic and transactional context. It enabls IC members to hone their skills using realistic example deals, before capital is put at risk on real ones.

The IC ESG Programme can be tailored to different asset classes and investment strategies whilst drawing upon specific client portfolio characteristics and examples to ensure high relevance to the decision-making group.

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# OVERVIEW

- A short but effective training programme for Real Asset Investment Committees, centred around a 1-hour ESG Policy Review sprint and two 2-hour sessions focused on transactions and major CapEx decisions.
- An engaging and interactive process that challenges group-think, encourages collective self-reflection and focuses on enhancing decision-making outcomes and risk adjusted returns.
- Tailored to individual client strategies by sector, investment model (direct, indirect, debt) and risk profile (long lease, core, value add), ensuring appropriate levels of risk tolerance and management.
- Offers a unique opportunity to explore and develop improved understanding of the challenging ESG issues that can arise in investment transactions, including the levers available to address them without putting capital at risk.
- Facilitated by two Hillbreak instructors with many years experience in the integration of ESG in real assets investment strategies.
- Option of drawing upon input from clients' technical / due diligence advisory teams, where possible.

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# CONTENT OVERVIEW

## Preparatory Work

For all participants, this will typically include:

- Reading three thought-provoking articles on market-relevant issues
- Completing a short pre-course worksheet on strategic issues and implications
- An opportunity for participants to flag to us privately what issues might be challenging and where knowledge and skills development needs to focus
- Reviewing up to four hypothetical IC papers
- Reviewing and responding to questions on the Investment Policy

## Module 1 - ESG Policy Sprint (1 hour)

Critical review of ESG, sustainability or impact elements of the house and mandate-specific Investment Policy and examination of the responsibilities this places on the IC and the wider investment team.

## Module 2 - Acquisitions & Allocations (2 hours)

Structured discussions and investment response exercises centred around the ESG issues raised in two of the IC papers, focusing on capital deployment. For example:

- Transition to Net Zero Carbon
- Physical Climate Risk
- Biodiversity & Nature
- Social Issues relating to supply chain and the use of the asset

## Module 3 - Monitoring, Engagement & Exit (2 hours)

Structured discussions and decision-making exercises focused on addressing ESG issues highlighted through portfolio monitoring and in preparations for exit. For example:

- Controversial occupier
- No economically feasible transition to NZC
- Residential social care asset with considerations around potential buyers

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# DETAILS

### Course Length
5 hours over three modules, plus ~4 hours prep work for all participants

### Format
In-person or online (we seek to avoid unnecessary air travel)

### Capacity
Capped at 12 people

### Learning Materials
All course resources provided via the online Hillbreak Learning Hub

### Eligibility
Available to full and co-opted members of the client Investment Committee. May also include Heads of ESG or Responsible Investment where these are not members of the IC.

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# TESTIMONIALS

Hillbreak gave my team the most excellent training which has proved to be extremely useful and helped as a step to upskilling us all. Sustainability training is a key focus for us given our commitments in this area. I don’t remember a time recently where I was so furiously writing down things said and listening so attentively in a training session! The subject matter is entirely fundamental and they put the case so compellingly it has stuck in my head as one of the best training sessions we have done. Hugely relevant.

Ainslee McLennan
Head of Balanced Funds, UK, Nuveen Real Estate

Your team have been highly professional, whilst also being warm and accommodating. Your course content is second to none and the team you have built out is unrivalled.

Ed Dixon
Head of Responsible Investment – Real Assets, Aviva Investors

You're one of the few organisations that can credibly speak the language of both investment but also ESG.

Jane Wakiwaka
Sustainability Director, The Crown Estate

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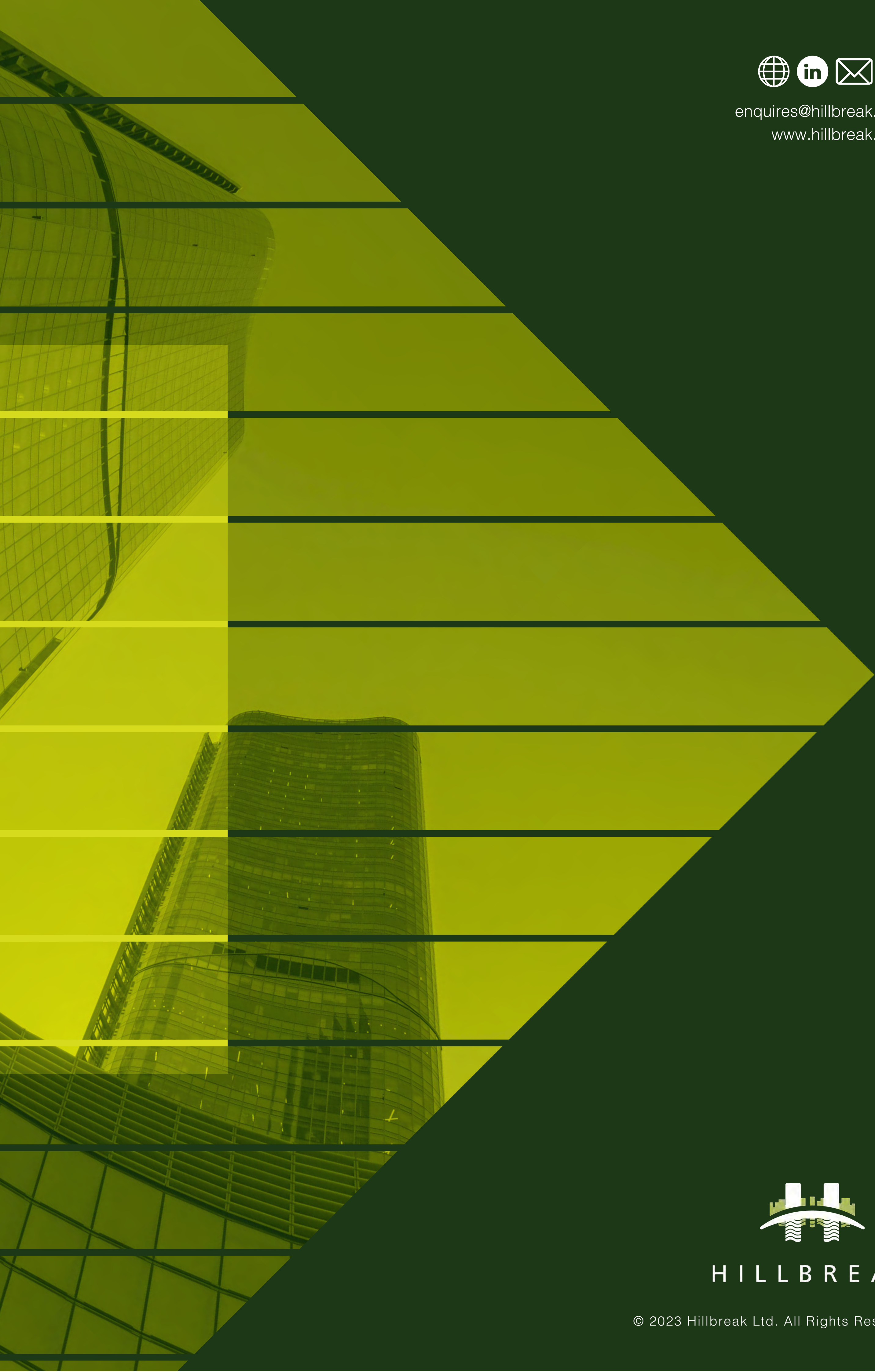

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